



Cookie Selling Tips

- + Don't sell alone. Bring an adult with you. Always tell them where you're going.
- + If you have a buddy with you, go to different houses. That way, you get more houses done.
- + Sell on one side of the street only, then cross the street and sell on the other side.
- + When you cross the street, look both ways.
- + Don't enter a stranger's house.
- + Don't sell to people in cars. Stay near your adult and ask them to come out of the car to buy cookies.
- + Don't carry a lot of money in your pockets. Give bills to your adult to put in your cookie envelope.
- + Don't give out your name, address, or phone number to strangers.
- + When it is dark out, sell with a flashlight. Wear bright colours.
- + Try to sell in the daytime because you could wake up people at night.
- + Don't carry more than two boxes because you can drop them.

What The Customer Says	Your Reply
I can't eat sweets.	Thank you anyways.
I already bought some.	Thank you for supporting Girl Guides.
Sure.	How many boxes would you like? They are four dollars a box.
How much are they?	Four dollars a box.
Please come inside.	No thank you.
(If the customer is in a car)	Could you please come out of your car so we can sell to you?
No thank you	Thank you anyways.

Making Change

How Many Boxes They Want	What They Give You	The Change.
	 = \$5	 = \$1
	 = \$10	 = \$2
	 = \$10	 = \$2
	 = \$20	 = \$8

How to make change:

Count how much money the customer gave you.
Subtract \$4 dollars for every box they want.

Example:

The customer gives you a five dollar bill. They want one box.
The customer gives you a ten dollar bill. They want two boxes.
The customer gives you a twenty dollar bill. They want two boxes.

$\$5 - \$4 = \$1$ change.
 $\$10 - \$4 - \$4 = \2 change
 $\$20 - \$4 - \$4 = \12 change.